

Mike joined Seitlin Benefits as an Account Executive in November of 2007. He has worked in the insurance & employee benefits industry for over seven years and has extensive knowledge and experience in all aspects of employee benefits including underwriting, alternative funding arrangements, mergers & acquisitions and compliance.

As an Account Executive, Mike is responsible for business development & client management which includes developing monthly, quarterly and annual financial reports, marketing of health and welfare plans, negotiating plan rates and benefits, organizing and planning health fairs and open enrollment meetings and keeping clients abreast with the constantly changing federal and state rules & regulations affecting health & welfare benefits.

Mike attended Morris Brown College and received his Bachelors of Arts Degree in Business Administration. While there he studied abroad at the University of Ghana, in Ghana, West Africa and the American Intercontinental University in London, England. Mike has also earned industry designations including the Registered Health Underwriter (RHU) designation from the American College and the Certified Employee Benefits Specialist (CEBS) designation cosponsored by the International Foundation of Employee Benefit Plans and the Wharton School of the University of Pennsylvania.

Mike currently serves on the board of the Cooperative Feeding Program & the Youth Survivors Foundation. He is the Vice President of the South Florida Chapter of the International Society of Certified Employee Benefit Specialists, and a member of the South Florida Compensation & Benefits Association, Emerge Broward, the Urban League of Broward County & the Miami Dade Chamber of Commerce. Mike also volunteers with the First Tee of Broward. In 2007, Mike was appointed and served on the City of Tamarac Insurance Advisory board. He enjoys reading, traveling, and competing in various sporting events including local 5k races, duathalons, stair climbing events and recreational basketball leagues.